

Bluefish Pharmaceuticals Trainee Programme

Are you a highly motivated individual who has recently graduated, or is about to graduate, with a MSc in Business Administration or Engineering? Do you want to sharpen your skills within different business areas? Are you interested in being part of a fast growing company in a dynamic market? If so, read about and apply to our vibrant trainee programme!

Who we are

Since our foundation in 2005, Bluefish has become one of the most progressive generic pharmaceuticals companies. We create value in the full value chain from developing to manufacturing and successfully marketing generic pharmaceuticals and we take pride in doing this in an innovative and responsible way. Bluefish's modern portfolio consists of 84 products within all major therapeutic areas. Today, the company has activities in 13 European markets and is currently expanding outside of Europe. The operations are managed from the head office in Stockholm as well as the technology centre in Bangalore, India.

Our Programme

We offer an extensive 12-month trainee programme based in Stockholm with rotations in the company's key business functions. You will get the chance to work in different countries and experience our international operations first-hand while receiving formal training and mentoring. During the programme you will gain a comprehensive understanding of our operational activities and the pharmaceutical industry. The learning curve is steep and you will experience both diverse cultures and work assignments in a rapidly moving market.

Programme rotation

- **Sales and Marketing:** In this section you work in close collaboration with our team across Europe with the focus on strengthening our position in every market while learning to understand the market dynamics. Tasks will include everything from market research to coming up with improved sales strategies.
- **Business Development:** Identify new market opportunities and help develop Bluefish's product portfolio to make sure that the right products are offered on each market. You will analyse and evaluate business cases and be supportive in the company's investment decisions.
- **Finance:** Experience the full range of the Finance department including monthly reporting as well as analysing sales trends and profitability development. You will prepare forecasts and run projects with the aim of improving the company's profitability and financial performance.
- **Supply Chain Management:** After an in-depth introduction to our supply chain activities you will play an integral part in optimizing the company's supply efficiency. This part will take place in Bangalore and you will be exposed to various projects to improve our supply chain operations.

Who we are looking for

- You have a MSc in Business Administration or Engineering
- You are forward-driven, detail-oriented and structured
- You have strong analytical and creative problem solving skills
- You are able to take initiative and work independently as well as in a team
- You have the ability to motivate and inspire your colleagues
- You have strong communication skills in Swedish and English, additional languages are a plus
- You are geographically mobile and have excellent skills in Microsoft Excel

To apply, send your CV and Cover letter in English by e-mail to Alfred Haggren no later than 15 April 2017.

Interviews: During May 2017, **Start date:** 28 August 2017.

We look forward to receiving your application!

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